

'Revenue share from non-ratings biz likely to double to 20% in 3 years'

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Mumbai

CareEdge Ratings expects revenue contribution from its non-ratings businesses, such as analytics and advisory, ESG (Environmental, Social, and Governance) and sovereign ratings to double to 20 per cent of overall revenue in the next two-three years.

In FY24, revenue contribution from the rating agency's non-ratings businesses increased to 10 per cent from 6 per cent in FY23.

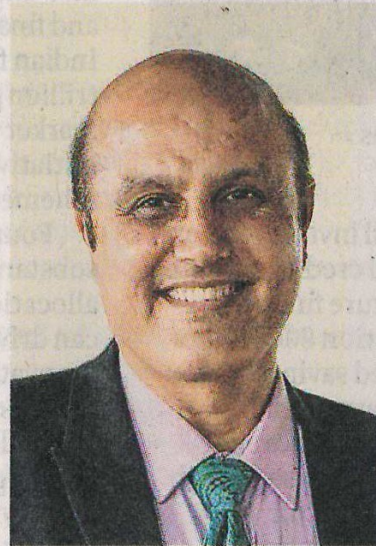
It had reported a 19 per cent year-on-year increase in consolidated revenue from operations at ₹332 crore in FY24.

ROBUST GROWTH

Mehul Pandya, MD & Group CEO, CareEdge, said, "It is not as if the non-ratings businesses' contribution to revenue has increased because the ratings business growth has stagnated. The non-ratings business has helped us in terms of de-risking the revenue profile to some extent.

"Yes, we still have a distance to cover to achieve the 20 per cent revenue contribution target. We have covered about 50 per cent of the journey so far. The balance we will be covering even as there will be consistent growth on the ratings side as well," Pandya told *business-line*.

The company operates



Mehul Pandya, MD and Group CEO, CareEdge Ratings

non-ratings businesses through its wholly-owned subsidiaries such as CARE Analytics & Advisory, CARE ESG Ratings and CareEdge Global IFSC Ltd.

MULTIPLE INITIATIVES

CareEdge had announced in October 2024 that CareEdge Global IFSC had entered the Global Scale Ratings space. The rating agency's arm released sovereign ratings of 39 countries, including India.

Pandya noted that over the last two-and-a-half years, CareEdge has been working on multiple initiatives and charting new territories, venturing into something (sovereign ratings) it had not thought of in its entire three decades of existence, scaling up existing non-ratings businesses and establishing operations in South Africa, among others.